

## TAFE's free of cost tractor rental platform – 'JFarm Services' integrated with TN Govt's Uzhavan App

- **Uzhavan App used by 3.39 lakh farmers in Tamil Nadu integrates 'JFarm Services' for Tractor Rental**
- **'JFarm Services' – India's leading tractor and farm equipment rental platform**
- **Farmer-2-Farmer model (F2F) – Farmers can offer all brands of tractors and implements on rent**
- **Aids rural entrepreneurship and generates additional revenue for farmers**

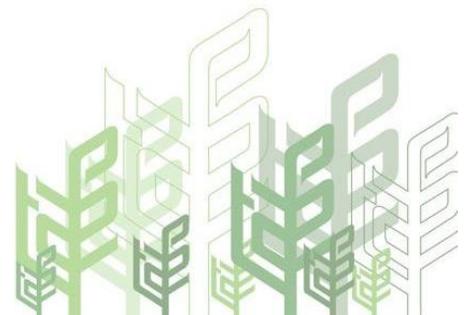
**February 05, 2019 | Chennai, Tamil Nadu:** TAFE's 'JFarm Services' is a CSR initiative aligned to TAFE's vision of Cultivating The World to enrich the lives of farmers across India. This initiative was launched in Tamil Nadu in partnership with the State Government, by the Chief Guest, the Honorable Chief Minister Sri. Edappadi K. Palaniswami, and Guests of Honor, the Honorable Minister of Agriculture - Sri. R. Doraikkannu, and Principal Secretary – Department of Agriculture Sri. Gagandeep Singh Bedi IAS, Government of Tamil Nadu.

The Tamil Nadu Govt's *Uzhavan* app offers 12 key agriculture services to farmers, that include real-time information on crop prices and weather updates, subsidy and government schemes forms, crop insurance and compensation. The JFarm Services App is being integrated with the *Uzhavan* app to offer farmers information on tractor and farm machinery rental services – the unique **Farmer-2-Farmer** feature allows farmers to rent their existing tractors and farm equipment to other farmers seeking to hire them.

About 65% of the rural population in Tamil Nadu relies on agriculture as the source of income and around 92% of land holdings in the state are owned by small and marginal farmers with limited access to mechanization. TAFE's JFarm Services aims to increase easy access to farm mechanization solutions through rental of tractors and modern farm equipment to these small and marginal farmers, provide localized weather forecast, latest *mandi* prices, agri-news alerts and advisory, enhancing their productivity and increasing their income significantly.

**Ms. Mallika Srinivasan, Chairman & CEO - TAFE,** said: "Tamil Nadu is a frontrunner in agriculture productivity and leads in the production of Rice, Maize, Oilseeds and Groundnut. There is ample opportunity to sustain and improve agri-sector growth in our state and farm mechanization will be vital to achieving this potential. TAFE, through **JFarm Services** has collaborated with the Government of Tamil Nadu to support the state in making farm mechanization available to small and marginal farmers through the shared economy model, to create sustainable agricultural productivity and growth for the state. JFarm Services is TAFE's CSR initiative that aims to support the farmers of Tamil Nadu by providing them easy access to farm mechanization as we progress towards the Tamil Nadu Government's vision of doubling farm production and tripling farmers' income."

**The JFarm Services App** will connect tractor owners and Custom Hiring Centres (CHCs) operated by tractors and equipment owners directly to farmers seeking farm mechanization solutions, thereby facilitating a fair and transparent rental process while focusing on quality, dependability and timely delivery. **JFarm Services offers the farmers and renters a wide range of prospects for hiring and renting of farm equipment and connects them directly to negotiate and fulfil their respective requirement.**



With this pioneering platform, TAFE brings the benefits of the technology-enabled sharing economy to boost the income of farmers.

**Mr. T R Kesavan, President & COO, Product Strategy & Corporate Relations - TAFE**, said: “TAFE’s **JFarm Services** launched in the TN Government’s Uzhavan app offers a transparent farmer-to-farmer platform, free of any hidden charges or commissions, that enables farmers to rent their existing tractors and implements of any brand to other farmers seeking to hire modern feature-rich agricultural equipment. Through this integration with the Uzhavan app, JFarm Services along with the Tamil Nadu government, will offer customized solutions to increase farm mechanization amidst small and marginal farmers, especially those below the poverty line.”

Farmers can hire tractors and equipment via the **JFarm Services Android App** or by contacting the **toll-free helpline 1800-4-200-100 / 1800-208-4242**. The App can be used on low-cost Android phones, is designed to run on very little data and can be used in Tamil apart from the various other regional languages. The JFarm Services App is a stellar example of the **Digital India** initiative, tailored to benefit the Indian agricultural landscape. This service by TAFE will foster digital empowerment of Indian farmers while creating a breed of new rural entrepreneurs and significant job opportunities.

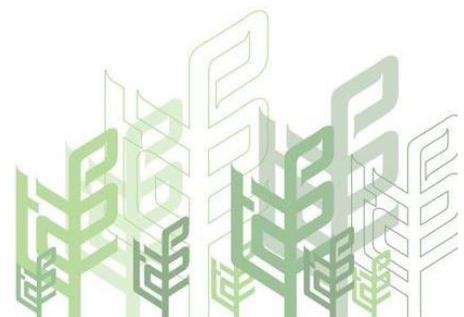
JFarm Services has a presence in states like Rajasthan, Madhya Pradesh, Uttar Pradesh, Gujarat, Bihar, Odisha, Jharkhand, Telangana and Tamil Nadu, and has directly benefitted about 80,000 users resulting in over 380,000 hours in hired farm machinery usage. **In a short span of time, JFarm Services has become India’s largest and biggest player in farm equipment aggregation operations.**

**About ‘JFarm’ and ‘JFarm Services’:** [JFarmServices.in](http://JFarmServices.in)

TAFE established JFarm India in Chennai, Tamil Nadu, in 1964 with an objective of empowering farmers with advanced farm technologies to increase farm productivity and meet India’s growing food demands. Over the years, JFarm focuses on sustainable agriculture, adapting existing technologies in farming for local farming conditions and sharing this knowledge with farmers.

**JFarm Services** is an initiative by TAFE to increase easy access to farm mechanization solutions through rental of tractors and farm equipment for small and large farms, localized weather forecast, latest *mandi* prices, agri-news alerts and advisory.

Small and marginal farmers, who hold about 85% of the land holdings in India may not be able to afford ownership of tractors or implements. JFarm Services bridges this gap by connecting these farmers with tractor and equipment owners through its Farmer-2-Farmer platform. Farmers can explore and book nearby equipment through: **JFarm Services Android App OR Toll-free helpline: 1800-4-200-100 / 1800-208-4242**. This free app connects tractor owners and Custom Hiring Centres (CHCs) operated by tractors and equipment owners directly to farmers seeking farm mechanization solutions, thereby facilitating a fair and transparent rental process while focusing on quality, dependability and timely delivery. JFarm Services offers the farmers and renters a wide range of prospects for hiring and renting of farm equipment and connects them directly to negotiate and fulfill their respective requirements.



With the creation of this platform comprising farm machinery owners and users, JFarm Services has impacted the lives of over 80,000 farmers across 9 states in India since its inception in 2017. Currently, JFarm Services (JFS) operates in Rajasthan, Gujarat, Madhya Pradesh (MP), Uttar Pradesh (UP), Bihar, Odisha, Jharkhand and Telangana besides Tamil Nadu - making farm mechanization viable and affordable to all.

#### **About TAFE: tafe.com**

The world's third largest tractor manufacturer and second largest in India by volumes with an annual sale of over 150,000 tractors; TAFE is one of the leading exporters of tractors from India with a turnover in excess of INR 93 billion. TAFE manufactures a range of tractors in both the air-cooled and water-cooled platforms and markets them under its four iconic brands - Massey Ferguson, TAFE, Eicher, and the recently acquired Serbian tractor and agricultural equipment brand - Industrija Mašina i Traktora (IMT). Acclaimed for its quality and dependability, TAFE's products and services are present in over 100 countries across the world, including developed countries in Europe and the Americas.

TAFE's adaptive agriculture research centre JFarm has developed a model of integrated farm practices suitable for small to large farms resulting in enhanced productivity. It follows a balanced approach to nutrient management with emphasis on low cost in-farm input creation, supported by mechanization, tested soil and water management practices, appropriate crop and seed selection, advanced crop production and protection technologies to make farming more sustainable and profitable.

Besides tractors and farm machinery, TAFE manufactures Diesel engines, silent gensets, agro engines, batteries, hydraulic pumps and cylinders, gears and transmission components, and has business interest in vehicle franchises and plantations. TAFE is committed to the Total Quality Movement (TQM). In the recent past various manufacturing plants of TAFE have garnered numerous 'TPM Excellence Awards' from the Japan Institute of Plant Maintenance (JIPM), as well as a number of other regional awards for TPM excellence. TAFE became the first Indian tractor manufacturer to win the Frost & Sullivan Global Manufacturing Leadership Award in 2018, being recognized with the 'Enterprise Integration and Technology Leadership Award' and two 'Supply Chain Leadership Awards'. In recognition of its outstanding contribution to engineering exports, TAFE has been named the 'Star Performer – Large Enterprise (Agricultural Tractors)' at the 40<sup>th</sup> Engineering Exports Promotion Council of India – Southern Region Awards (2015-16), for the 21<sup>st</sup> time in a row. TAFE has also been conferred the 'Regional Contributor Award' for quality supplies from Toyota Motor Company, Japan, and the 'Manufacturing Supply Chain Operational Excellence - Automobiles Award' at the second Asia Manufacturing Supply Chain Summit for its supply chain transformation in 2013. TAFE's tractor plants are certified under ISO 9001 for efficient quality management systems and under ISO 14001 for environment friendly operations.

**[Links: Site - JFarmServices.in](http://JFarmServices.in) | [Android App – JFarm Services](#) | [Facebook - JFarm Services](#)**

